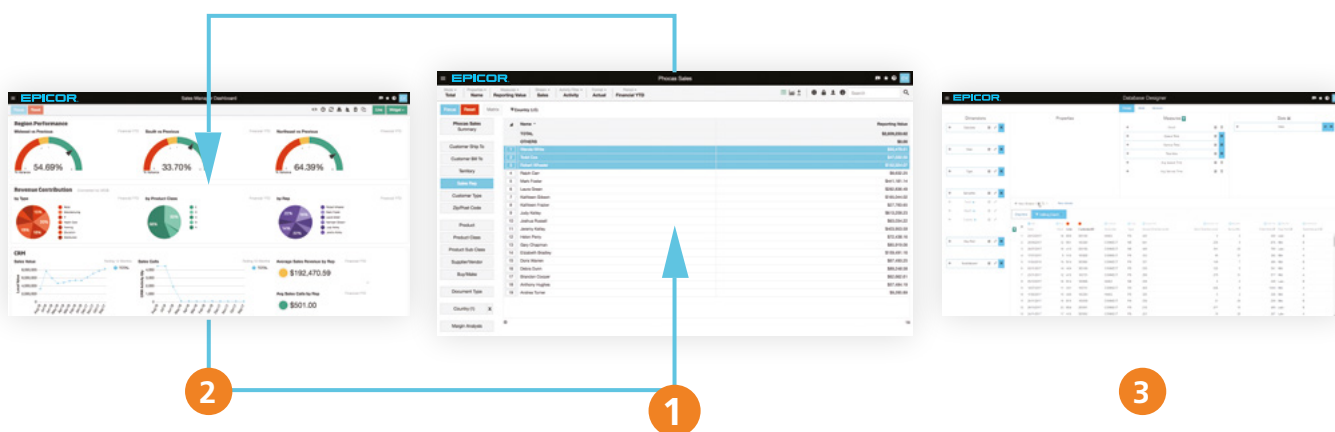# Epicor Data Analytics for ERP

Epicor Data Analytics (EDA) powered by Phocas is designed specifically for Epicor ERP systems. You can now expand the capabilities of your ERP and manage data in more effective ways to generate powerful results.

Getting easy access to accurate data doesn't need to be difficult, but you need to find the right software.

For those businesses that are using Excel spreadsheets or static reports, EDA is much easier to bring useful data to life with charts and graphs to help you understand what you need to do in the moment to drive your business forward.

Wouldn't you like to know what's really happening across your business today? Oftentimes people share the frustration of drowning in data but being left starving for information. EDA eliminates those challenges by giving you a quick to implement, engaging solution that adds value immediately. Whether it be growing sales, optimizing your stock, streamlining your purchasing, or delving into the financial heartbeat of your business.

Must-have 3-layer data analytics for manufacturing, distribution and retail

2 Visualization

- ▶ Dashboards give the full picture
- ▶ Customer scorecards enrich conversations
- ▶ Improve individual or team performance with live tracking
- ▶ Chart or graph findings and share

Toggle between these layers to move between the overview and the underlying detail at a transaction level

1 Analysis

Where the magic happens!

- ▶ Follow your train of thought
- ▶ Designed to fit your industry
- ▶ Designed for typical role-based KPIs
- ▶ One version of the truth, companywide
- ▶ Share datasets, views, reports and findings with others based on your access rules
- ▶ No set drill paths and canned reports – slice and dice to suit you
- ▶ **You can't break it!**

3 Database Designer

- ▶ Other data sources are brought in easily yourself or have Phocas help you out
- ▶ Customize to perfectly match your needs
- ▶ Drag and drop functionality

Prebuilt content packs for core ERP modules:

Sales (sales, orders, quotes) - quickly discover business trends by visualizing the sales data in your Epicor system. Get deeper insight into sales results by account, location, geography, order, and more.

Materials - improve the productivity of what is likely your largest fixed asset, your inventory, by making sure you invest in the right inventory mix. EDA can help you see your inventory data more clearly.

Finance - improve overall visibility into your business by drilling down into categorized accounts and transactions within your income statement and balance sheet.

Production - with the production content pack for Epicor ERP and iScala, make certain that quality products are produced for the right customer at the right time—for the right price and profit margin.

> "The data from the content packs sync into the EDA cloud each day and provides our business with insights into operations. Content packs are the special ingredient that makes the integration of data into EDA so simple."
>
> **Greg Heeley**, CTO, Sistema Plastics

In 2019, BARC's The BI Survey 19 compared EDA to 35 other BI vendors, including QlikView, Tableau, Microsoft Power BI and Looker.

Individual results from each survey topic have been extracted from *BARC's The BI Survey 19* report and are based out of ten in each category. For more information please visit *bi-survey.com*.

Survey category - KPI	EDA	QlikView	Tableau	MS Power BI	Looker
Customer satisfaction – combines the 'Product satisfaction', 'Vendor support' and 'Implementer support' KPIs	9.3	5.3	4.5	6.6	7.2
Project success – based on the implementation satisfaction level and the frequency of projects completed on time and on budget	10	6.6	6.0	6.8	7.6
Business benefits – based on the achievement level of a variety of business benefits	9.8	7.2	5.3	5.7	8.1
Recommendation – based on how many users would recommend the product to others	10	5.8	5.0	7.3	9.0

> "EDA is made for Epicor - it was the key for us. It's so helpful because a lot of the development work is done for our industry. With Microsoft Power BI and QlikView, there is a product, but you have further work to get what you need, whereas with EDA it is all built in."
>
> **Jonathan McCoy**, IT manager EMEA + Asia Pacific, WD40

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