

Phocas Rebates: creating the new normal for rebates management

Phocas makes rebate management easy, predictable and accurate

Whether you're collecting rebates from vendors or paying them to your customers, Phocas Rebates provides a central point for creating and managing all rebates so you know at-a-glance what you're due or what you owe.

Rather than using separate systems or multiple complex spreadsheets, **Phocas Rebates brings simplicity and order to rebate tracking** and more certainty to your bottom line.

Why Phocas Rebates?



Save time, reduce pain

automate day-to-day activities to lessen administration



Improve accuracy, reduce errors

eliminate manual data entry into spreadsheets, improve data integrity and reduce calculation errors



Add visibility and structure

integrate rebates tracking with other business data for a more complete picture



Rules flexibility

rule-based calculation allows for multiple levels and types of incentives to be implemented



Unlock actionable intelligence

better data means more effective rebates negotiations with vendors or customers



Promote standards

develop and apply standard practices to rebates programs for better consistency and predictability



Test and validate

easily create and test 'what if?' scenarios to determine whether changes to your purchasing plan make good business sense

Phocas Rebates

Phocas Rebates adds control and certainty to the bottom line for manufacturing, wholesale distribution and retail businesses operating multi-tiered supply chains and combating slimming product margins.

Slice and dice, uncover opportunities, negotiate more strategically and optimize financial gain.



Accuracy and visibility for payable rebates

With Phocas Rebates, you can feel confident in the accuracy of your data so that you can effectively pay your rebate claims while managing a profitable rebates program.

- 1 **Track margin** before and after rebates to compare and contrast
- 2 **Identify opportunities** for gains and efficiencies in rebates
- 3 **Review a more holistic view of your business** after rebates are factored into budgets and sales
- 4 **Optimize rebates incentives** and or negotiate more strategically to maximize financial gain in the future

Maximize financial rewards with vendor rebates

Phocas Rebates manages the intricate litany of rules and calculations while helping you maximize your purchasing strategy so you can add certainty to your bottom line.

- 1 **Track rebates** in central location to avoid missed opportunities
- 2 **Automate calculations** to improve accuracy and efficiencies and reduce pain points
- 3 **Consolidate rebates with business analysis** to help make crucial purchasing decisions
- 4 **Leverage performance data** to negotiate better incentives with suppliers

Contact us

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Phocas.
Got data. Get results.